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宜特科技(iST) 2024 Q2 Investor Conference



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SAFE HARBOR NOTICE



iST's statements of its current expectations are forwardlooking statements subject to significant risks and uncertainties and actual results may differ materially from those contained in the forward-looking statements.

Information as to those factors that could cause actual results to vary are available in iST's Annual Report and other documents filed with or submitted to the Taipei Exchange periodically.

Except as required by law, we have no obligation to update any forward-looking statements, whether due to new information, future events, or otherwise.



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\ iST : Company Profile



iST: Company Profile

Company Name	Integrated Service Technology(iST)
Founded	1994/09/09
Listing date	2004/12/28
Capitalization	NTD750Million
Chairman /CEO	Danny Yu https://www.youtube.com/watch?v=-aJ3VEnCzdw
Employee Number	1100+
iST Introduction Link	https://www.youtube.com/watch?v=izEPIccAdzc

iST Milestones





iST's Positioning



Corporate Positioning

- iST provides solutions for electronic products beyond expectations for our customers to help shorten the time to market.
- iST plays the role of a "third-party laboratory," assisting customers in product quality control.

iST keeps close tabs on electronic products at each stage, from the cradle to the grave (design to return)



INTEGRATED SERVICE'S VALUE: CREATING GREATER VALUE FOR CUSTOMERS



Assisting clients in accelerating research and development



Assisting customers in ensuring product quality



Resolving customer pain makes customer case assignments' easier '

iST Key Business Areas



Major Business Items

Over the past nearly 30 years, iST has continuously innovated and developed. Our current services can be divided into four categories: failure analysis, reliability test, material analysis, and signal test. Taking a hospital to compare, iST functions as the medical center of the electronics industry, helping customers speed up R&D and keeping close tabs on the quality of their products.



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► 2024 H1 Financial Results



Revenue Breakdown by Labs 2023Q1 – 2024 Q2



Quartly



Statement of Comprehensive Income Summary

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in NT\$ Million unless otherwise noted	20240	72	2024Q1		QoQ	2	2023Q2		YoY	
	2024Q2		202701		amt	g%	2023Q2	LULJQL		g %
Net Sales	1,053	100%	1,069	100%	-16	-1%	973	100%	80	8%
Operating Cost	760	72%	787	74%	-27	-3%	697	71%	63	9%
Gross Margin	293	28%	282	26%	11	4%	276	29%	17	6%
Operating Expenses	214	20%	188	17%	26	14%	172	18%	42	24%
Operating Margin	79	8%	94	9%	-15	-16%	104	11%	-25	-24%
Non-Operating Items	118	11%	9	1%	109	1,211%	18	2%	100	556%
Net Profit Margin :	172	16%	133	12%	39	29%	151	15%	21	14%
EPS(NT Dollar)	2.33		1.80		0.53	29%	2.02		0.31	15%

Operating Revenue









Operating Margin







Gross Margin & Operating Margin



iST 's EPS 2022Q1 – 2024 Q2





Summary Of Key Accounts Balance Sheet



	2024	c	20242			QoQ		2022 6 20		ҮоҮ		
Unit: NT\$ 1 Million	2024.	6.30	2024.3	.31	amt	g%	2023.6.30		amt	g%		
Cash and Equivalents	752	10%	714	9%	38	5%	774	10%	-22	-3%		
Notes and Accounts Receivable,Net	1,625	21%	1,504	20%	121	8%	1,566	21%	59	4%		
Investments Accounted for Using Equity Method	729	9%	840	11%	- 111	-13%	813	11%	-84	-10%		
Property, Plant and Equipment	3,951	50%	3,858	51%	93	2%	3,867	51%	84	2%		
Total Assets	7,908	100%	7,577	100%	331	4%	7,599	100%	309	4%		
Current Borrowings	733	9%	836	11%	- 103	-12%	669	9%	64	10%		
Non-current Portion of Non-current Borrowings	1,822	23%	1,636	22%	186	11%	1,725	23%	97	6%		
Total Liabilities	4,390	56%	4,159	55%	231	6%	4,101	54%	289	7%		
Total Equity	3,518	44%	3,418	45%	100	3%	3,498	46%	20	1%		

Financial Benchmark



	2024.6.30	2024.03.31	QoQ	2023.6.30	YoY
Days Sales Outstanding(DSO)	135	129	6	137	(2)
Days Payable Outstanding(DPO)	26	27	(1)	33	(7)
Current Ratio	112%	108%	0.042	119%	-7%



SIGNIFICANT SUBSIDIARY PROSPECTS FOR FUTURE DEVELOPMENT

Subsidiary companies Prosperity Power Technology Inc. (hereinafter referred to as PPT Company) and Innovative Turnkey Solution (hereinafter referred to as ITS Company) merged and operated on December 8, 2023, as approved by the extraordinary shareholders' meeting of both parties. ITS Company is the dissolved company, while PPT Company is the surviving company. The following explanation is given:

- 1. Merger reference date: March 31, 2024
- 2. Conversion ratio: PPT Company is 1:3.7921 compared to ITS Company
- 3. After the merger, the total paid up capital of PPT Company will increase to NT \$459,822,530
- 4. Merger synergy: Consider the current operating conditions, business environment, and future prospects of both PPT Company and ITS Company after the share conversion Under the integration and optimization of resources, the company will be able to improve overall operational efficiency and strengthen competitiveness.

SIGNIFICANT SUBSIDIARY FINANCIAL PERFORMANCE



		2024Q2				2024Q1				2023Q2			
Products	Companie s	2024/6/30 comprehensiv e shareholding ratio (note)	ue (III millio	profit (in millio ns)	as profit	2027/3/30	Revenue (in millions)	profit (in millio ns)	as profit	2023/6/30 comprehensive shareholding ratio	Revenue (in millions)	Net profit	Recog nized as profit and loss
Electronic product testing business	ITS Company (IKS)	0%	0	0	0	61%	27	-19	-11	51%	27	-27	-13
Manufacturin g and selling various types of integrated circuits (chips) thinning and metal deposition businesses	PPT Company (PPT)	77%	108	-10	-8	81%	53	-31	-24	81%	37	-38	-30

(Note): ITS Company and PPT Company will merge through absorption. ITS Company is the dissolved company, and the merger reference date is March 31, 2024,

The company holds a total of 77% of PPT Company

Recognized Comprehensive Analysis 2022Q1-2024Q2



Unit: NT\$ 1 Million





III Future Operations Overview and Prospects

1. Focusing on the semiconductor industry

2. Increasing gross profit margin

3. Focusing on turn-key solution verification services



IV ~ Q & A

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Vibration Testing Acoustic Testing Shock Testing EMC Thermal Vacuum Cycling Test Radiation Testing

Taiwan Space Agency Plans LEO Satellite Supply Chain! What Tests Must COTS Electronics Pass?